

# Direct Fare Filing Customer Questionnaire



CUSTOMER INFORMATION	
Agency name:	
Contact name:	
Contact email:	
Contact telephone:	
Address: Street City State / Province Country	
Home Pseudo City Code (PCC):	
Test Pseudo City Code (PCC):	

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FARE FILING EXPERIENCE	
Do you have contracts for negotiated fares that airlines do not file? If yes, please answer the following:	
Have you checked to see if the airline(s) will file these fares for you?	
Who will be your agency Fare Administrator?	
Does your agency currently use (or have you previously used) any fare management filing solutions? • If yes, please list	
Will someone be dedicated to filing your negotiated fare contracts? • Who? • What is their fare filing training and usage experience? • How long have they managed your agency negotiated fares? • List fare filing products (ATPCo, SITA, other) they have used • Which pricing/FQ formats will be used to test these fares?	
Are your agency negotiated fares primarily ... • Within or between the US and Canada? • Other than US/Canada?	
Which of the following best describes your agency negotiated fares: • Fixed fares with no discount or mark-up allowed or required • Discount fares that apply a discount on a carrier published fare • Net fares that are marked up and/or redistributed to down-line agencies	

FARE CONSTRUCTION PRINCIPLES	
Please explain the following terms in your own words and their application	
Round trip	
Circle trip	
IATA direction for travel logic and how it relates to: One way Round trip	
RBD (Reservation Booking Designator) / Primary and secondary booking codes	
HIP (Higher Intermediate Point)	
Routing map	
Open Jaw	
Geographic zones	
End-on-end combinations	
Fare type codes	
Embedded surface sectors	
Conditional flight application	

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RULES AND RULE HIERARCHY	
Please explain the following terms and their application in your own words	
Stopover	
Transit	
REQUIRED versus PERMITTED	
ROUTING versus MILEAGE	
ORIGINATING versus FROM	
AND versus OR	
Seasonality Trip Date / Date of Origin	
Validation dates Last date of travel First date of travel	
Travel complete	
Ticketing Restrictions Last date to ticket First date to ticket	

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<b>Internal</b> <b>(to be completed by Sabre Travel Network account team)</b>	
<b>Sabre Travel Network contact:</b>	
<b>Region:</b>	
<b>Current and expected volume of negotiated fare contracts:</b> <ul style="list-style-type: none"><li>• <b>Total number of contracts / percent of agency contracts for:</b><ul style="list-style-type: none"><li>○ <b>Fixed price fares</b></li><li>○ <b>Discount fares</b></li><li>○ <b>Net fares</b></li></ul></li></ul>	